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Dear Reader,

Welcome to the latest instalment of Current Matters, this is our way of keeping you up to date with the latest news from our business.

In this edition we would like to introduce SPDL's New Sales & Marketing Manager Vivek Janweja.

The Business Development Managers have had a successful start to the year with Exhibitions at Electrama, Middle East Electricity and DPSP. We have had positive feedback from our participation.

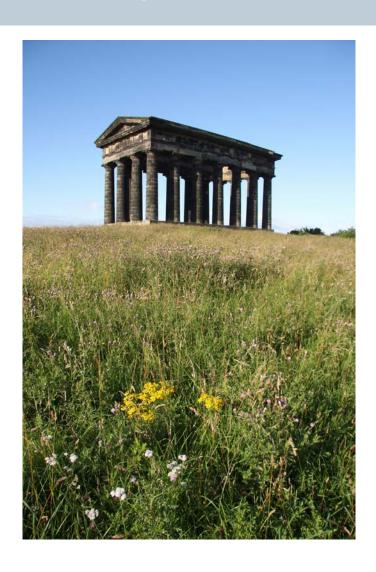
The TLQ training has proved very popular, you will find details of our training plan for 2016.

Read on to find out the latest developments on the 7SR242 Duobias family of products, also the 7SR10 Argus low cost solution for distribution and industrial applications is now available worldwide.

We hope you enjoy reading our latest news, if you are interested in receiving more detailed information please do not hesitate to contact us: marketing.spdl.gb@siemens.com

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New Management



Vivek Janweja has started as the Sales & Marketing Manager for SPDL from 1st April.



His previous role was the DG PRO Sales Head for India and we are delighted to welcome him to our team in the UK.

Exhibitions

ELECRAMA 13th – 17th February, 2016

This trade fair is India's largest exhibition of electrical and industrial electronics:

- Attracting almost 1000 exhibitors
- •100,000 visitors attend.
- 224 square meters Siemens exhibit
- Excellent opportunity to promote SPDL Products

Steve Gibbs (EM DG SPDL S&MK) and colleagues from India DG/PRO presented an EA exhibition showcase of the 7SR1x and 7SR2x relays being manufactured in the Goa factory. The relays were impressively exhibited in a purpose built display wall, with a description alongside each device.

As well as being powered-up for potential customers to view a working device, some of the relays with the IEC61850 standard and communications had rudimental GOOSE message settings loaded where the pressing of a button on a Reyrolle device would induce the LED's on another SIPROTEC device, which also highlighted the interoperability of the Siemens products.







Exhibition

Middle East Electricity 1st – 3rd March 2016

Siemens Protection Devices Limited participated in Middle East Electricity 2016 at the Dubai World Trade Centre in Dubai, United Arab Emirates. Middle East Electricity is a gathering of over 1,600 international exhibitors and is the leading platform to showcase products and services from the power industry.

MEE is widely recognised as the World's foremost event featuring power, generation, lighting, renewables & nuclear energy and attracts in excess of 20,000 industry visitors over the three day duration.

A wide variety of Reyrolle devices were displayed in the booth, including the newly released 7SR45 Argus self-powered overcurrent relay and the 7SR12 Argus directional overcurrent relay with integral IEC 61850 communications. Traditional devices such as the 7PG21 Solkor RF pilot-wire differential relay and 7PG15 TR high-speed trip relays were also exhibited as an integral part of the Reyrolle portfolio.

Demonstrations of the 7SR1x platform Virtual Relay and the Reydisp Evolution & Reydisp Manager software were provided to highlight the ease-of-use of the numerical devices within the product range.

The product exhibits and demonstrations were well received and generated a high level of interest & questions from major Utilities & Customers from a number of different Countries and market segments.



Exhibition



Exhibition

DPSP 8th – 10th March 2016

March, Siemens EA PRO UK participated in DPSP 2016 at the Sheraton Hotel in Edinburgh.

DPSP is the leading forum for industry, academics and business leaders to meet, publish results and share knowledge in the power system protection and control systems sector.

The conference regularly attracts an international audience of over 250 delegates from more than 30 different countries, drawing in academics, consultants and engineers involved in the application, ownership, management, design and development of system protection and control systems.

Siemens were once again one of the headline sponsors and exhibited a variety of protection products from the SIPROTEC 5 and Reyrolle range of devices, which were well received by the delegates.





Training

Reyrolle Porfolio Sales Training

Following the lifting of sanctions in Iran, Michael Shiel (EM DG SPDL S&MK) undertook two days of Reyrolle Portfolio Sales Training with a number of colleagues from Siemens Sherkate Sahami (Khass) of Tehran.

The training was held on the 10th & 11th February at the Siemens LLC Building in Masdar City, Abu Dhabi as part of a comprehensive EM DG PRO/SYS training workshop. The training covered a wide variety of the Reyrolle product ranges including the various 7SR1x and 7SR2x platform numerical devices along with the 7PG1x Alpha range of electro-mechanical trip & auxiliary relays.



An introduction to the *Reydisp Evolution & Reydisp Manager* software programmes was also presented to highlight the user-friendliness of the Reyrolle numerical products. Many thanks go to Ms. Elham Hosseini, Mr. Amirsam Biglarimajd, Mr. Ali Maleki & Mr. Reza Fazaee of Siemens SSK for their excellent interaction & contribution during the presentations and discussions.

We hope that this training will contribute towards many success stories for the Siemens products in the coming months & years.

Training





TLQ Training

Siemens Protection Devices Limited has received very positive feedback for their TLQ training within the UK and worldwide.

The next scheduled are:

- ■Mexico, 17th 19th May 2016
- ■Malaysia, 6th 8th June 2016
- •UK, Hebburn, September 2016
- China, dates to be confirmed

Product Information

7SR242 - Duobias

The 7SR242 transformer protection relay is the latest development of the "Duobias" family of products. The relay provides protection, control and monitoring for two winding transformers of all vector groups, primary configurations/connections and earthing connections.





Now available with -

- Extended hardware
- ■39 Binary inputs
- ■32 user programmable LED's

Product Information

7SR10 Argus Now available Worldwide!

The 7SR10 overcurrent and earth fault relay is a numerical overcurrent protection relay intended as a low cost solution for distribution and industrial applications.

- Developed using the latest hardware technology
- •Multiple variants depending on power supply
- Binary Input/binary output configuration
- Data communication facility

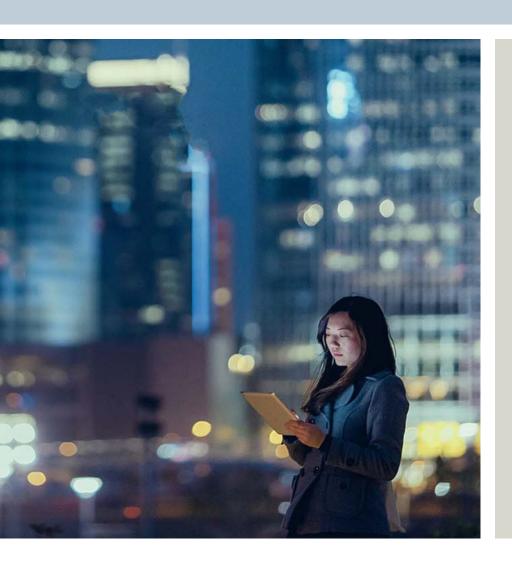
For more information on this product click below:

http://w3.siemens.com/smartgrid/global/en/productssystems-solutions/Protection/overcurrent-feederprotection/Pages/7SR10.aspx



Contact Information





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