



SIEMENS

# Verdantix ranks Siemens Navigator as a leader

Siemens Navigator is one of the best energy management software

[www.siemens.com/bt/navigator](http://www.siemens.com/bt/navigator)

Introduced in 2014, Siemens Navigator is a cloud-based energy management platform designed to give users insight into the operational performance and energy management of facilities across their enterprise.

**High ranking for powerful technology**  
Navigator received high honors in Verdantix' recent ranking of energy management software. Verdantix – an independent analyst firm – helps its clients succeed in the world of sustainable business. Its Green Quadrant Building Report, published in March 2014, identifies Navigator as a leader in terms of technical capabilities and market momentum.

## Methodology

Verdantix conducted a detailed comparison of 14 building energy management software applications, using its Green Quadrant methodology. The analysis is based on benchmark data from...

- 14 live product demonstrations,
- responses to a 130-point questionnaire,
- interviews with an independent panel of 15 customers across nine industries.

## Rating

Verdantix categorized Navigator as a leader for both the market vision and current capabilities. Of particular note are capabilities for...

- procurement and energy managers with a large, multinational building portfolio,
- organizations that need to manage energy strategically but lack in-house energy expertise,
- capturing raw building and energy systems data,
- energy procurement and risk management,
- utility bill management.

## Recommendation

"Siemens Navigator is one of the most comprehensive energy and operational performance platforms that encompasses both energy supply and demand analysis. It's approach to go beyond energy management and into key building analytics resonates with today's market needs."

Mark Heffley

Verdantix analyst and energy management software benchmarking report co-author

Answers for infrastructure and cities.



### Raw building and energy systems data

According to the Verdantix report, Siemens scored higher than any other supplier for its ability to capture both raw building data and energy systems data. Navigator also earned best-in-class capabilities for integrating building automation and control systems.

### Energy procurement and risk management

Navigator scored the second highest among suppliers (2.9 out of 3.0) for its energy procurement and risk management capabilities. The Verdantix report cited its ability to manage procurement processes, perform cost and tariff analysis, and conduct procurement scenario planning. Navigator received best-in-class scores for all three of these capabilities.

### Utility bill management

The Verdantix report ranked Navigator as the second highest in managing utility bills and invoices. It identified the platform's strength in this area as its ability to send utility invoices through a rigorous, 60-point validation process. The report gave Navigator best-in-class score for utility bill validation.

Verdantix is an independent analyst firm that provides authoritative data, analysis and advice to its clients to help them succeed in the world of sustainable business. To obtain a copy of the Green Quadrant Building Energy Management Software Report, contact Verdantix at [www.verdantix.com](http://www.verdantix.com).

### Highlights

- Ranked as a leader in energy management software
- Offers powerful operational analytics
- Excels at raw building and energy systems data capture
- Leader in energy procurement and risk management
- Sets high standards for utility bill management