



SIEMENS

Ingenuity for life



Utility bill management

Industry-leading solution to manage utility costs for maximum savings potential

www.siemens.com/bt/energy-consulting

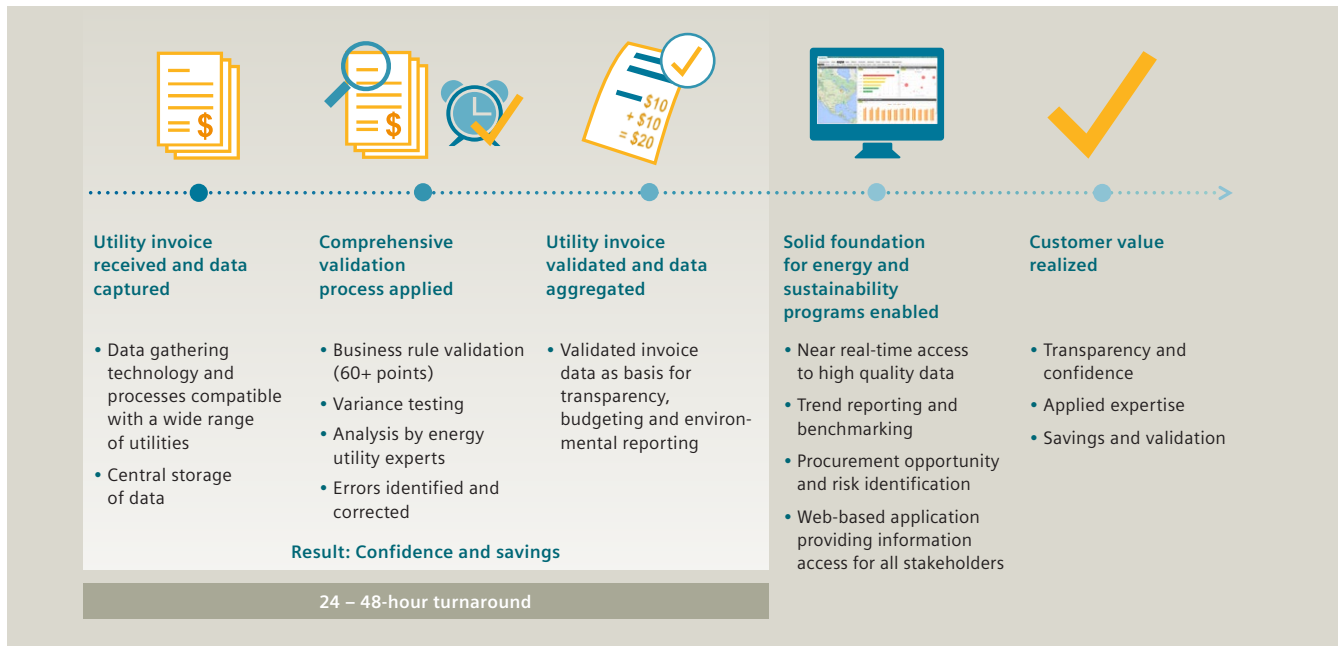
Utility bill validation and processing is often overlooked as an opportunity to reduce costs. Yet by regaining transparency and control over their supply costs, organizations can capture immediate and recurring savings opportunities.

Today, 40% of the life cycle costs of a building are energy costs, making the accurate management of utility bills critical. However, managing utility bills often poses significant challenges for today's multi-facility organizations. With complex energy usage patterns, fragmented energy tariffs, remote locations, and specific facility needs, utility bill management are often disorganized, with energy bills reviewed and paid by groups with limited utility bill expertise. Important utility data and its management is often scattered throughout the organization, resulting in the need for transparency in overall utility spend and trends to proactively manage costs. The manual nature of managing these processes can also lead to the risk of errors in the data captured and reported, while the lack of expert oversight also means missed opportunities to lower utility costs or inability to report on sustainability performance and protocols.

Customer benefits

The utility bill management solution from Siemens addresses these challenges by ensuring that all utility costs are managed for maximum saving potential. The benefits of partnering with a Siemens utility bill expert include:

- Resolving utility bill errors and recovering costs
- Freeing up internal resources, improving productivity
- Alleviating risk and penalties by avoiding late payments
- Optimizing tax and tariff structure to drive savings
- Capturing utility invoice details in a centralized location to yield optimal transparency for reporting and analysis.



Value of Siemens

Siemens provides a turnkey solution to the challenges associated with utility bill management, often achieving 2–5% in utility bill savings. We ensure needed transparency to important energy and facility data, enabling clients to make important energy reduction and procurement decisions. The diligence of our utility bill management experts and our industry-leading 60+ point validation checks of all available utility invoices and contract information identify and capture immediate and recurring savings. Clients also benefit from the Siemens global energy tariff database of over 10,000 rates and tariffs, ensuring the optimization of tax and tariff structures to help drive savings. Our clients typically see a return on investment (ROI) of 250–500% for their initial and ongoing investments in a corporate-wide energy and CO₂ management program.

In addition to our global network of energy experts skilled in maximizing utility bill savings, our cloud-based energy management system, Navigator, serves as the platform for delivering our solution and provides near real-time access to energy reports and analyses. Navigator supplies organizations with the data, perspectives, and tools to build an energy program that minimizes a client’s energy costs and risks. It provides centralized energy intelligence, contract and invoice information, performance metrics associated with budget variances, and cost/consumption trends that can be used to identify areas of opportunity

and risk. The combination of our technology, applied expertise, proprietary audit process, and commitment to maximizing customer value makes us one of the industry leaders in utility bill management.

Additional Siemens benefits

Our business is to help clients optimize their supply of energy, reduce their consumption of costly resources and help their businesses become more sustainable. From energy reduction to energy generation and procurement, and even long-term investment protection, Siemens is equipped to assist in customizing an energy management program that addresses needs from both sides of the meter. Our approach ensures a comprehensive plan to meet clients’ strategic and technical goals today, while protecting and optimizing their investments well into the future via continuous data analysis and support.

Highlights

- Typical ROI: 250–500%
- Utility bill savings: 2–5%
- 30,000+ invoices processed per month
- Our UBM customers in total spend more than €4.5 billion per year on energy
- Only 24–48 hours needed for validation
- 29 listed companies, of which 11 are Fortune 500 companies, rely on our UBM services

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