



SIEMENS

www.siemens.com/buildingtechnologies

Energy procurement consulting

Reduce your energy costs through optimal energy supply contracts.

In view of rising energy prices and the increasing complexity of the European energy markets, optimal energy procurement is becoming more important than ever as a competitive factor. The issue of supply security continues to gain significance as well.

Background

The energy market is becoming more complex and volatile from year to year. The continued emergence of new energy suppliers with different procurement models makes it difficult for most companies to adequately address this issue. In addition, regulatory policies are in constant flux.

Identifying and assessing the components of energy costs is increasingly time-consuming and requires a high level of expertise in energy law and energy technology.

The challenge

As a consequence of market deregulation, new energy suppliers with different products continue to enter the market. Whether you purchase energy based on conventional full-service supply or structured procurement, the scope of price reductions you may be able to obtain depends largely on how informed you are, your market position and your negotiating skill.

To obtain the best possible energy supply contract, you must know exactly how much energy you need, as well as your forecast for future delivery periods. The know-how of experts is essential in order to fully leverage any opportunities that exist.

Answers for infrastructure and cities.



Our offering

Siemens monitors and analyzes the developments in the energy markets, particularly in the electricity and gas market. When it is a good time to buy, we notify you about the opportunities available. In addition, we inform you about interesting product innovations for customizing electricity and gas supply contracts.

We offer the following services:

- First, we analyze your current supply contracts. We prepare a detailed forecast of your future energy demand based on historical amounts purchased, planned changes in your business and external factors.
- Identifying the right supply structure requires an accurate estimate of your anticipated needs. We help you select the right energy procurement model and provide you with a preselected list of suitable suppliers.

- Bids are then obtained from these suppliers via a call for tenders and analyzed using our proprietary tools. Our specialists review the contract terms and support you throughout the decision-making process until you sign the contract.

Your benefits

By consulting with our energy experts, you obtain the best possible energy supply contracts and reduce your energy costs.

The review of energy consumption billing data creates transparency and provides a basis for getting the best possible purchase terms under energy offerings and contracts tailored to actual usage patterns. This reduces costs, provides supply security and minimizes administrative overhead.

As an option, we can help you optimize your demand forecast and structure. We can also develop and evaluate the options for generating your own electricity.

Highlights

- Optimizing energy procurement costs with minimal expense
- Mitigated procurement risks
- Increased supply security