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The information in this document contains general descriptions of technical options available, which do not always have to be present in individual cases. The required features should therefore be specified in each individual case at the time of closing the contract.

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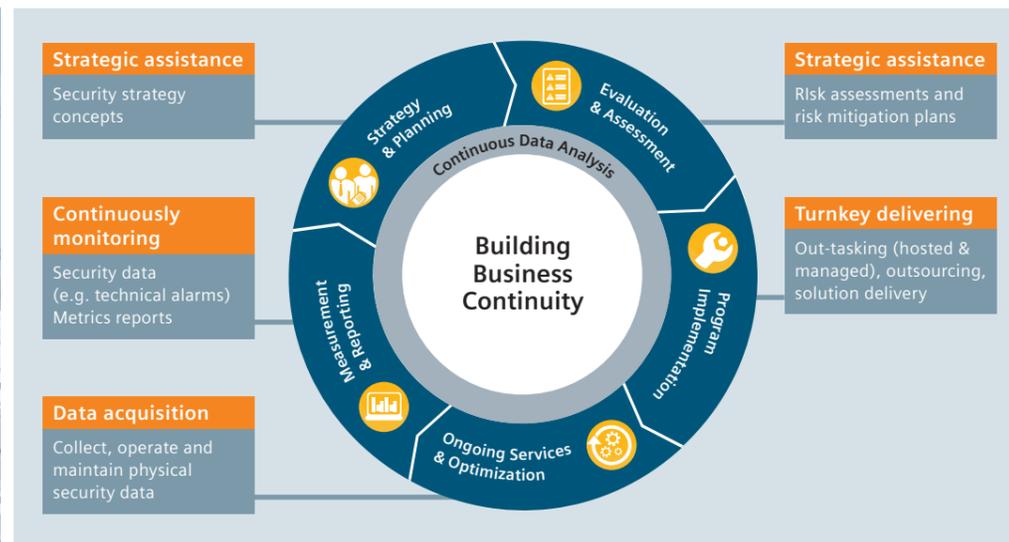
Customized security services

Solution blueprint for Corporate Security

Answers for infrastructure.

Our world is undergoing changes that force us to think in new ways: demographic change, urbanization, global warming and resource shortages. Maximum efficiency has top priority – and not only where energy is concerned. In addition, we need to increase comfort for the well-being of users. Also, our need for safety and security is constantly growing. For our customers, success is defined by how well they manage these challenges. Siemens has the answers.

“We are the trusted technology partner for energy-efficient, safe and secure buildings and infrastructure.”



Flexible service level agreements from Siemens support CSOs in their risk management initiatives, addressing the complete scope of corporate security requirements.

Customized services for corporate enterprises

In a highly competitive global economic environment, today's Chief Security Officers (CSOs) are faced with the continuous challenge of keeping their organization's people, assets, technology and intellectual property free from security threats, harm and business disruption.

Compliance obligations and changing industry standards create new challenges for the C-Suite due to corporate responsibility and the need to facilitate business continuity. In order for security processes and associated technology to fulfill these requirements, it is imperative that there is operational efficiency and a cost-effective way of managing it. A secure corporate landscape is only truly dependable when properly maintained and managed, providing consistent operations and continuous up-time.

Corporate security professionals are faced with accumulating costs in specialized resources or a lack of in-house expertise. Therefore, many are searching for alternatives to satisfy their dynamic needs and are moving towards outsourcing infrastructure and operations.

Corporations today need to be more agile, so they rely on qualified partners who support their risk mitigation and process optimization strategies. This can only be achieved by vendors supporting compelling service models.

Siemens offers a complete security service suite covering a variety of standard services as well as individually tailored, managed and hosted services aligned to organizational goals and budgets. An outsourcing approach such as "Infrastructure as a Service" (IaaS) or "Software as a Service" (SaaS) supports corporations in gaining additional security disciplines quickly and efficiently.

Building on years of experience in addressing the security concerns of global organizations, Siemens is able to offer an industry-leading security services portfolio. Customers can remain focused on their core business activities, while knowing their security landscape is managed effectively and efficiently.

Flexible service level agreements support CSOs in their risk management initiatives, addressing the complete scope of corporate security requirements across multiple locations – nationally and internationally, while adhering to local requirements and practices.

Through a consultative approach, Siemens is able to assess operational requirements

and recommend the most appropriate service package. This is designed to compliment customer-specific business processes, ensuring security standards are enforced at all times.

As a strategic enabler, Siemens supports companies by offering flexible managed or hosted services including video surveillance and analytics, access control, command and control, intrusion and perimeter protection, allowing organizations to transfer non-core processes to specialists. Customers benefit from minimized capital investments and reduce the need for recruitment, training and certification of dedicated staff.

For those customers seeking a higher level of convenience through outsourcing more comprehensive security functions, Siemens offers the "Build, Operate, Maintain" (BOM) service option. This model spans the entire lifecycle of security systems, thus ensuring customer facilities are equipped with the latest security technologies.

This eliminates customer concerns about system upgrades, while staying certain that all security systems are running on a constant and secure level. Systems can be managed either on-site or by centralized service centers remotely operating, monitoring and supporting the entire system landscape and initiating preventive or corrective maintenance activities, allowing customers to meet regulatory

and business obligations at all times. More than ever, CSOs are balancing tight financial constraints with the need to enforce strict corporate security policies. With the "Build, Operate, Own and Maintain" (BOOM) offering, Siemens allows organizations to save on capital expenditure, offering operational and financial benefits. Customers are able to benefit from a fixed monthly outlay based on particular service level agreements, resulting in the highest level of quality, performance and value.

With coordinated global specialists, Siemens Customer Service Centers have the opportunity to offer customers personalized service programs. These centers are certified by security organizations such as VdS in Germany, UL and EN50518 in Europe, making certain the service center is an integrated part of the overall safety and security process.

Globally harmonized yet locally represented, the Siemens Customer Service Centers provide true end-to-end support and profound expertise in all security disciplines.

Today's corporate enterprises are vulnerable to security threats and are required to adopt measures and effective solutions to prevent potential risks. As a committed partner, Siemens supports customers in reducing risk exposure by offering service solutions that keep organizations free and clear of corporate security uncertainty.

Customer benefits

- Customization of services according to needs
- Reliable protection of core processes and business operations
- Global support of business and process continuity
- Increased global transparency on security processes
- Protection of security and safety investments, CAPEX to OPEX
- Financial freedom to utilize resources and invest in core business