

Our world is undergoing changes that force us to think in new ways: demographic change, urbanization, global warming and resource shortages. Maximum efficiency has top priority – and not only where energy is concerned. In addition, we need to increase comfort for the well-being of users. Also, our need for safety and security is constantly growing. For our customers, success is defined by how well they manage these challenges. Siemens has the answers.

“We are the trusted technology partner for energy-efficient, safe and secure buildings and infrastructure.”

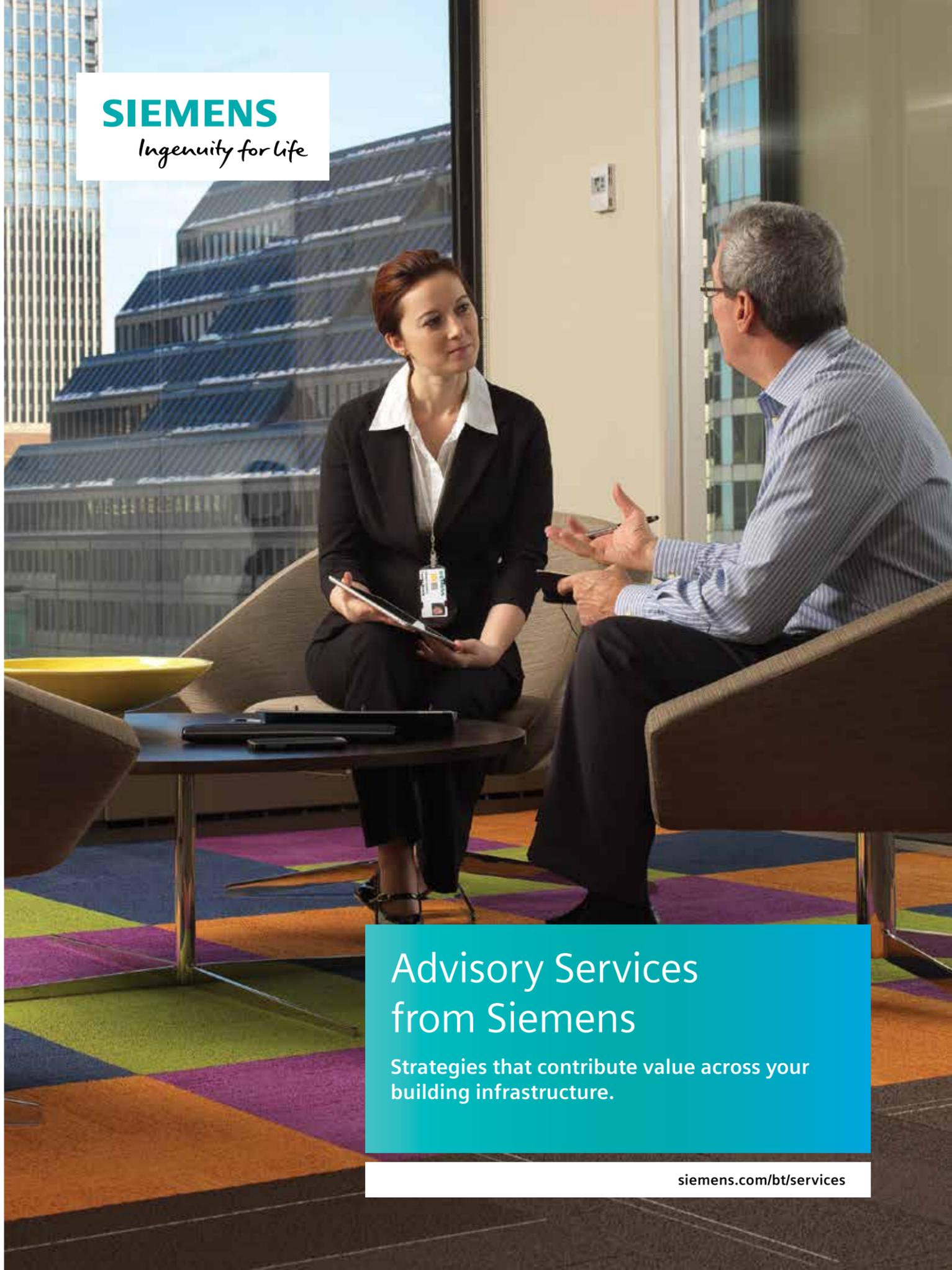
Siemens Industry, Inc.
Building Technologies Division
1000 Deerfield Parkway
Buffalo Grove, IL 60089
Tel: (847) 215-1000

Subject to changes and errors. The information given in this document only contains general descriptions and/or performance features which may not always specifically reflect those described, or which may undergo modification in the course of further development of the products. The requested performance features are binding only when they are expressly agreed upon in the concluded contract.

© 2016 Siemens Industry, Inc.



SIEMENS
Ingenuity for life



Advisory Services from Siemens

Strategies that contribute value across your
building infrastructure.

siemens.com/bt/services

Unlock the value of your building portfolio

Enhance the sustainability of your enterprise and strategically manage building performance risks with the help of Siemens experts.

Siemens combines expertise and the latest in building data analytics to create a holistic approach to Advisory Services. We go beyond consulting or basic system services to deliver and implement effective strategies that contribute value across your enterprise.

In today's business environment, maximizing the performance of all of your building infrastructure is more important than ever.

Advisory Services from Siemens can help your organization meet its goals. Our experts show you how your real estate portfolio can sustain your larger mission. Then, we work with you to unlock that potential. Instead of being an expense to maintain, your infrastructure is transformed into powerful assets that support your business goals and bottom line.

Master critical challenges

Advisory Services from Siemens start by addressing your business goals. Do you need to meet sustainability mandates? Ensure business continuity? All of the above?

Our consultants work closely with you and your team. By analyzing your building portfolio and the resources you use to keep it operating, we assist you in developing a clear and sustainable strategy.

You'll have a roadmap to achieve tangible results using the power of data and strategic insight. It's a plan that's unique to your business, benchmarked to measurable KPIs and tied back to your operating figures.

Your partnership with Siemens leverages our 100+ years of experience in the building technology market. With global reach and expertise, we can help you implement plans and meet key milestones.

Enhance sustainability

Siemens has more resources to help your organization develop and implement smart, proactive sustainability strategies. Whether you need to meet environmental mandates, reduce energy consumption and costs or address stakeholders' concerns, we guide you through the process. Our consultants advise you on the best approach and the best technology to comply with regulations and directives while creating real energy savings that free up capital for other initiatives – and improve your sustainability credentials.



Optimize energy supply and delivery

Siemens holistic approach also addresses the supply side of your energy equation. We help you optimize your energy purchase or production strategy to meet the needs of your organization. Combining knowledge of the markets, Siemens procurement capabilities and building technology know-how, our experts help you lower energy costs, reduce supply risks and introduce new resources, like renewables, to meet your goals.

Ensure business continuity

Threats to your business can come from anywhere. Our Advisory Services are an important tool to better secure your infrastructure and operations. We look at the big picture and are experienced in addressing leading vulnerabilities – from physical security to energy reliability.

With Siemens as your partner, you can better prevent and mitigate disruptions to your business along with the associated costs and consequences they bring with them. We help you ensure that your building

portfolio – and your organization – is ready to perform when and where it's needed, protecting your revenues today and your reputation tomorrow.

Leverage the power of digitalization

Our digital capabilities provide a powerful platform to strategically strengthen your building portfolio. Our experts leverage the latest tools and analytics to deliver full transparency and total control that meets your business goals.

Navigator, Siemens cloud-based energy and sustainability platform, provides effective analytics to ensure correct implementation of your strategy, evaluate performance and support further learnings and improvements. With Navigator and our service experts, you gain powerful insights to guide decision-making, measure performance and tie results back to your operating numbers.

Also from Siemens: Performance Services

To complement our Advisory Services we also offer Performance Services that include building and system services – backed by powerful digital tools – that improve building operations and ensure long-term efficiency, sustainability and reliability. We leverage our complete portfolio of services for fire safety, security, HVAC, building automation and energy management systems to deliver a service program tailored to your needs.

