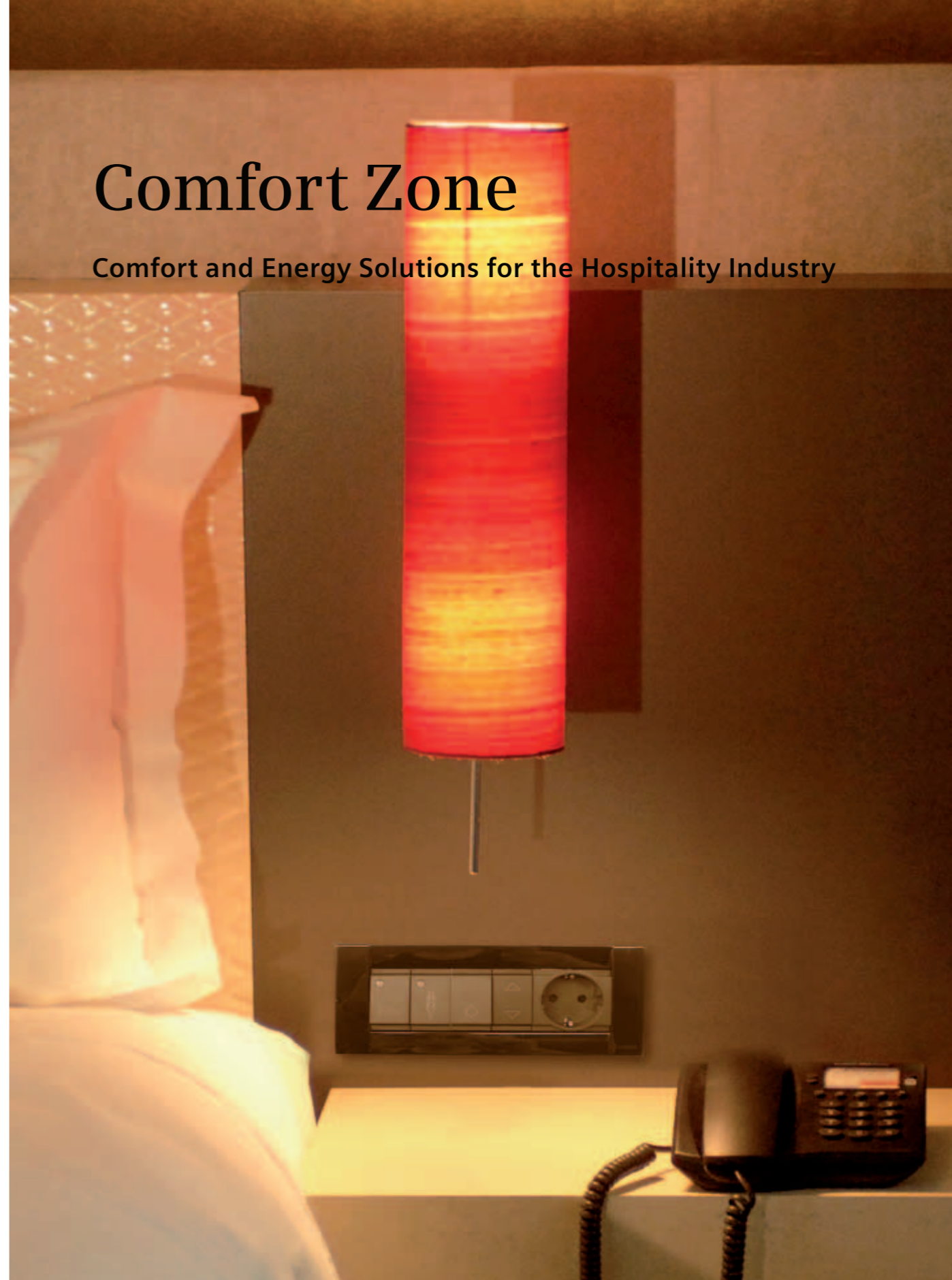


# Comfort Zone

Comfort and Energy Solutions for the Hospitality Industry



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The information in this document contains general descriptions of technical options available, which do not always have to be present in individual cases. The required features should therefore be specified in each individual cast at the time of closing the contract.

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Like their tastes in art, your guests' preferences are subjective, unique and constantly changing. Catering to these preferences is an art in itself. We, at Siemens, can help. We offer a comprehensive range of room control as well as room and building management solutions to help you provide your guests with the comfort and service they expect whilst ensuring your facility operates at optimal levels, today and tomorrow. This irrespective of the number of stars which grace your entrance; whether you operate as a stand-alone facility, as part of a chain or multi-complex; or whether you are opening a new establishment or refurbishing an existing one.



Making your guests comfortable involves more than just offering the basics. It requires a personal touch. One which your guests can create themselves by having access to the right set of tools. In this case our guest room control solutions, which range from stand-alone fan coil thermostats for pure heating, ventilation and air conditioning (HVAC) control, to individual room communication control systems for combined HVAC, lighting and blind manageability, to our complete guest room control and management solution.

The latter, unique in its integrated offering as well as availability in the market, combines the best of traditional and future technologies to give you and your guests unparalleled control over their individual comfort. Through room amenity switches and indicators, your guests can regulate their ambient settings, set privacy levels and request services like housekeeping or room service. At the same time you can centrally monitor their preferences and requests, manage and track your personnel as well as interface with your reservation system to efficiently carry out check-in and out, room moving and sharing administration tasks.

The art of providing comfort does not, however, stop at your guest rooms. By combining our fully integrated guest room solution with our web-based building management systems, you can centrally control the ambient conditions of your whole facility, such as the lounge, restaurant, bar, conference rooms and elevators. You can code guest keys to control and monitor access to authorized-only or restricted areas, such as the spa or back office facilities. You can even enable your guest keys to function like a credit card throughout your facility. Needless to say, all our solutions are scalable to meet your needs and can be integrated into any property management system.

Our solutions also bring comfort in regards to energy management. This by enabling your facility to automatically perform pre-defined scenarios such as turning lights off and switching air handling units to economy mode whenever guests leave their rooms, or lowering the blinds in the evening in order to conserve heat. In addition, guest keys can act as score cards to motivate your guests and staff to reduce their resource consumption by presenting them with awards.

Thereby making your facility more efficient, not only in the amount of resources it consumes, but also in the comfort and service it delivers. All of which will allow you to finance any modernization through the operating and maintenance costs you have saved.

With thousands of customers ranging from small, boutique hotels to vast luxury resorts, from casinos to cruise ships, from wellness centers to residential care facilities, we know what your facility needs to keep your guests happy. Rest assured with us creating comfort becomes a true art. Your guests get the comfort, service and attention they deserve and your facility stays ahead of the times.

Working with Siemens, you'll enter into a world-class relationship. We realize that when investing in facilities with long-term horizons, you need a partner you can trust. With more than 150 years of proven technology leadership, we are a true center of competence. While others need to seek third party support, we can fulfill all our customer needs in-house. A fact, which has established us as a true turn-key provider of the best and most innovative solutions and products on the market - today and in the future. This is cemented by the more than 5,800 upscale and luxury installations we have carried out worldwide to date well as the over 25,000 satisfied customers in the small to mid-sized hospitality segment.

**Welcome to Siemens Hospitality – your partner for customer loyalty and profitability.**

Furthermore, with more than 190 Siemens sales and service subsidiaries worldwide, we have a genuine global footprint to enable you access to a single point of contact at all times for all your needs.